



Rural Health IT Corporation (RHITC) is a health information technology analysis and development company that specializes in funding HIT/EMR projects as well as the following:

- Writing and Managing Award Winning HIT/EMR Grants
- Health Information Exchanges
- Interoperable IT Solutions
- Disease Management Programs
- Project Management, chiefly, merging clinical workflow with new technology tools in addition to staff preparation and education

Sample Grant Overview Description:

The USDA Distance Learning and Telemedicine (DLT) Program, HHS, AHRQ, NIH, SAMHSA, USDOJ, OAT, or HRSA HIT Network Development Grants are specifically designed to meet the educational and health care needs of rural America through the use of advanced telecommunications and electronic medical record technologies. These usually involve the development of health information exchanges among health providers with a concentration on medically underserved communities with innovative solutions including a disease management focus.

Grants Awarded as a Result of RHITC Services

- AHRQ 1P20 HS14896-01 (PI Lord) 10/01/04-09/30/05 Transforming Healthcare Quality through Information Technology for the Critical Access Hospital Consortium NH/VT \$200,000 award
- AHRQ 1 UC1 HS016142-01 (PI Sims) 10/01/05 - 09/30/08 Improving Rural Healthcare: Implementing Innovative Integration Solutions for the Critical Access Hospital Consortium including Dartmouth Hitchcock Medical Center \$970,000 award
- HRSA Health Information Exchange (HIE) with Univ. of North Dakota, three CAHs and tertiary center (Ref: HRSA FLEX CAH HIT Implementation Grant No.H54RH08680 (PI Miller) (9-1-07 – 2-28-09) \$1,600,000 award
- HRSA Grant No. D06RH09053-01-00 for HRSA CAH HIE Network Development project at Transylvania Community Hospital Brevard, NC and seven clinics (PI Lord) (5-1-08 – 4-30-11) \$540,000 award

Sample EMR/Health Network Development Grant/Earmark Program Description:

These grant programs are designed to support organizations that wish to further ongoing collaborative relationships among health care organizations to integrate systems of care administratively, clinically, financially and technologically. The ultimate goals of the

programs are to build continually self-perpetuating sustainable electronic medical records (EMR) and tele-health networks with business (network partner return) and social (community/disease management return) competencies which increase access and quality of health care, and ultimately, the health status of their constituent patients. Further goals are to develop networks that consist of at least one other separately owned entity, as mentioned below. In addition, each entity, in conjunction with RHITC's skills and expertise, will assist in development of Disease Management Programs, as previously mentioned. The initial focus: To develop EMRs which connect to correctional facilities, hospitals and to physicians/medical clinics. An EMR solution is usually the primary driver. Thereafter, a disease management program and patient portal can proceed as desired.

Professional Services for Obtaining Funding:

- Identify Grant/Earmark Opportunities
- Identify applicable opportunities and value details of the Grant
- Review Grant Requirements
- Review Scoping and Requirements Gathering of the Proposed EMR/technology
- Requirements Gathering of Necessary Answers to Grant Application Questions
- Development of specific Grant Application requirements
- Development of an Implementation Narrative
- Development of a Work Plan
- Development of an Evaluation Plan
- Review Final Grant Application
- Finalize and submit Application to Grant Agency
- Coordinate Congressional and local government support
- Maintain continuing communications with Grant Administrators and USDA/HRSA/HHS/AHRQ/NIH/OAT, SAMSHA, USDOJ
- Jointly develop clinical workflow protocols
- Jointly develop and enhance the EMR system
- Jointly develop EMR merger with clinical workflow protocols
- Jointly develop provider staff/user education & training of a new EMR/EHR
- Introduce, coordinate, and develop relationships with government agencies & HIT organizations
- Develop RHITC Disease Management protocols

Menu of RHITC Funding Services

- Complete Grant Identification, Development, Writing, and Government Affairs Support including full evaluation metrics and Chronic Disease Management (CDM) Planning Services
- One, Two, or Three Day Grant Writing Educational Seminars including model grant applications, support letters, evaluation metrics, and CDM Plans
- Grant Writing/Funding Consulting Services